



FUJITSU

FUJITSU GLOVIA, INC.

200 Continental Blvd., 3rd Floor El Segundo, CA 90245 U.S.A. Toll Free: (800) 223-3799 Phone: (310) 563-7000 Fax: (310) 563-7300 marketing@glovia.com *www.glovia.com* A powerful, next generation output management solution for formatting, personalizing and delivering transactional ERP output. TRANSFORM

A true enterprise-class solution, **Transform Foundation Server** converts standard Glovia application output into more attractive, functional and efficient electronic documents for distribution and storage, allowing you to streamline and automate your communication process needs.

An Integrated Solution

Transform Foundation Server provides document output management and communication that is flexible, adaptable and easy to implement to accommodate the most demanding information processing and document transformation requirements. **Transform** revolutionizes the way collaborative information is communicated to customers, vendors and business managers. Enhancing the presentation and delivery of business communications through physical documents or electronic presentation, **Transform Foundation Server** significantly reduces costs, promotes a professional image, and increases overall business productivity and profitability.

Transform Foundation Server is designed to encourage the collaborative creation of business communications to cover a broad range of e-commerce categories, including business purchasing, value chain trading, direct marketing, selling, and customer service and relationship management, worldwide, with support for Unicode and double/multi-byte languages. For the most part no code changes are required in GLOVIA G2 as **Transform Foundation Server** uses Glovia's existing output formats.

Delivery Information

Transform Foundation Server simplifies and automates the gathering, processing and conditioning of data while managing the delivery of newly created information where it is needed, in the required format for its recipient. This delivery can be provided to any network-enabled printer, fax, e-mail or web server, as well as wireless devices, PDAs and mobiles. Support for a variety of formats includes PDF, Secure PDF, XML and HTML.

Electronic Document Management and Storage

Transform's archive module. Transform Content **Center**, provides the capability to store exact replicas of the processed documents centrally, yet provide distributed, secure, access so that documents can be viewed anytime, anywhere, via a web browser. Users can search for and retrieve documents to be viewed. annotated, or reprocessed via print, fax or e-mail as required, based on indexed or full-text searching, both within and across document categories. Document categories can be designed so that documents are retained for specific periods and then deleted, or stored permanently. In addition, stored documents can be accessed directly from Glovia user interfaces when appropriately configured. Accessed documents can be annotated, printed, faxed, or emailed with embedded links or as attachments.

Manageability

Transform Foundation Server eliminates the need for developers to create custom modifications to get different applications to exchange data to meet users' ever-changing information needs. **Transform** incorporates tools and schemas to create a business infrastructure for building, deploying and managing business and commerce communications. Using dragand-drop techniques and conditional processing in the **Transform Designer** tool, **Transform** can customize and revolutionize the quality of your customer, vendor and management information. This increases the efficiency of the supply chain and customer-centric business processes to accelerate your business operations, increase productivity and reduce waste when change is required to be competitive or coherent across all business practices.

Transform Designer - Key Features

Transform Designer can rapidly and intelligently incorporate conditional business logic based upon data content to present documents that include color, graphics, electronic forms, standard and 2Dbar codes, and MICR fonts for secure check printing. **Transform** also natively supports XML transmission, multi-level approvals and workflow, as well as accepting input and producing output in multiple languages based on definable logic. A single input can drive multiple documents with unique branding, languages and messaging. By including business logic, organizations can further personalize content by applying customer-specific data, barcodes, logos, charts or signatures.

- Project design wizards for ERP-specific standard text or XML input
- MS Word and PDF editable design template import
- Multilingual spell checker
- Expression logic builder
- Unicode support enabling double/multi-byte languages
- Barcode support for more than 150 barcode styles, including 2-D
- Output destination logic assistant
- HTML output
- Email, Plain text or Rich text input
- Dynamic pagination
- Web interface and process flow design
- XML mapping and schema support
- Database lookup to augment data in the Gloviagenerated data stream

Transform Foundation Server – Additional Benefits

Reduced Pre-printed Stationery Costs

Analysts have demonstrated that for every \$1 spent on pre-printed forms, up to \$60 is spent on their distribution, handling, replacement, storage and retrieval, and general management. **Transform Foundation Server** significantly reduces these expenditures and administrative costs while providing a digital bridge to enable their electronic creation, delivery and storage.

Go Green with Multi-Channel Delivery

As companies look to enact green policies and procedures, **Transform** provides a single platform to support the migration from printed paper processing to fully electronic communication. Dynamic pagination capabilities combined with bursting, merging or collating multi-page documents provides lowest cost routing and reduces paper consumption.

Advanced Administration

The **Transform** platform offers increased security and control over the entire document production and retrieval process through enterprise deployment, Secure Socket Layer (SSL) protocols, Windows "challenge-response" access, profile-based security, and development features. An available Audit Management module facilitates compatibility with various internal and external security and compliance requirements. By tracking project changes, document access and auditing process flows, organizations gain increased security, visibility and control over their transactional documents and processes.

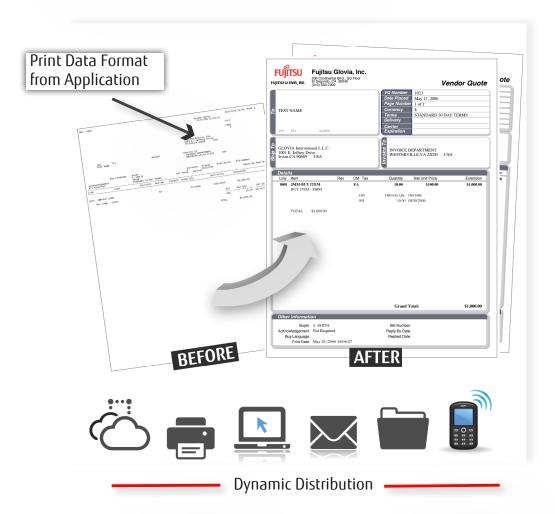
Scaling

The solution can be scaled to meet a diverse array of individual business requirements for performance, reliability and server up-time through the use of clustering, fail-over, load-balancing and disaster recovery implementations. **Transform Foundation Server** is available in multiple configurations accommodating specific budgetary requirements, varying levels of document loads, and additional functionality.

• Value Added Starter Kit

A Starter Kit is provided with purchase of **Transform** that includes more than 20 project examples, demonstrating use of text and email input, PDF and email output, use of global variables to facilitate company name or address change, Transform Content Center category creation and storage, progressive approvals and workflow, and a variety of other techniques. While all projects will require modification for use in a production environment, they serve as a Head Start for use of some of the techniques and functionality available within the **Transform** product.

Rapid Tansformation of Business Documents



- Different Branch Addresses as Required
- Insert Color Logos
- Insert Graphics and Messages
- Electronic Forms
- Different Fonts
- Mathematical Calculations
- Bar Codes
- Duplex Printing
- Tailored Marketing Messages eg. Special Offers/Warning Notices

TRANSFORM YOUR BUSINESS DOCUMENTS

See what Transform Foundation Server can do for you.

This document contains the following "before" and "after" examples:

- Sales Order Acknowledgement
- Packlist (double-byte input and output)
- Bill of Lading
- Purchase Order
- AP Check

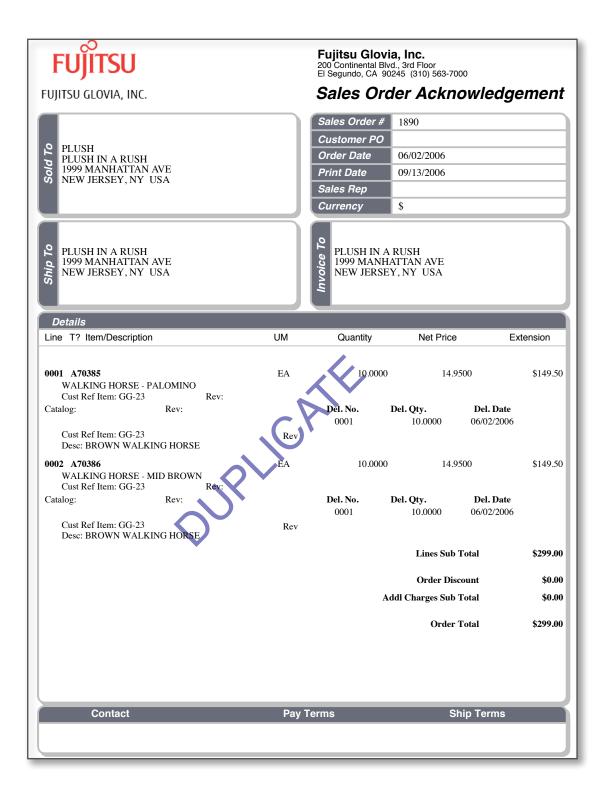
SALES ORDER ACKNOWLEDGEMENT

Customer facing documents, such as a Sales Order Acknowledgement, need to be attractive and promote your corporate image and message. In this example, a fairly standard sort of transformation, the document is changed from a multi-page landscape orientation plain ASCII output to portrait orientation, with corporate logo, address and color scheme.

Note also that the transformed document has multiple fonts, font colors and font sizes, vertical printing for address boxes, bolded items on the order, bolded sub-headers for delivery lines, dynamic pagination that allows entire document to fit on one page in this case, and the use of a watermark to indicate a duplicate document.

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SALES ORDER ACKNOWLEDGEMENT USING TRANSFORM



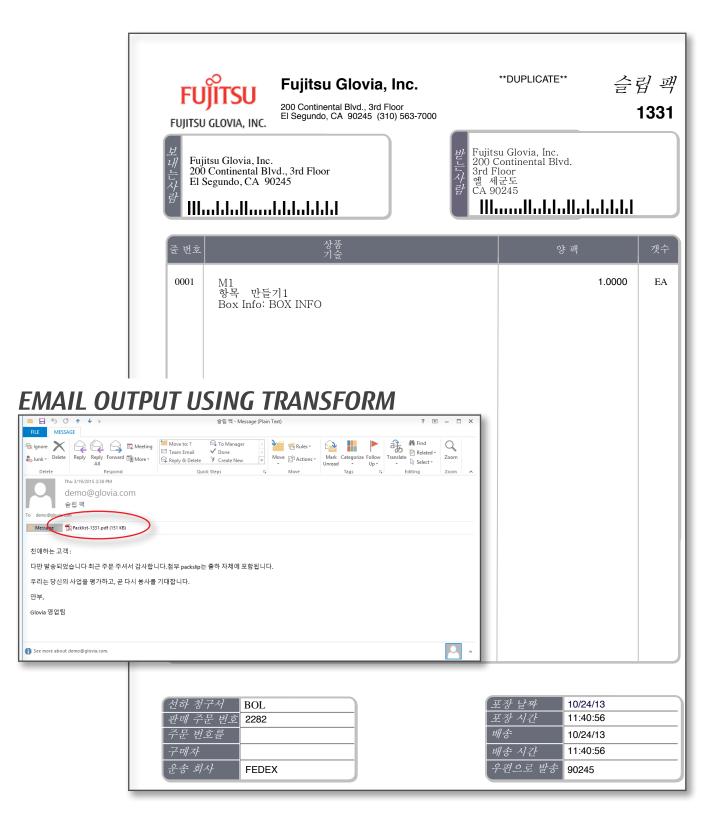
PACKING SLIP

While Packing Slips may be customer facing for confirmation of package contents, they are often internal use documents used to build package contents for shipping and delivery. In either case the target recipient may be in a factory in another country. In this example, logic in the transformation identifies that the document should be in Korean, which uses double-byte characters, based on a value in the raw data. Any number of different language forms can be contained within a single transformation project. Transform supports double and multi byte characters in both incoming data and transformed documents.

Note also that in this case, document delivery is via email, also in the target language and also generated within the same project, and the transformed document is sent as an attachment. This is a standard document delivery method – it's faster than printing, especially printing to remote printers, and saves paper. Documents can also be stored in Transform Content Center with a link in an email for internal users, or for later retrieval or reprint.

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PACKING SLIP USING TRANSFORM



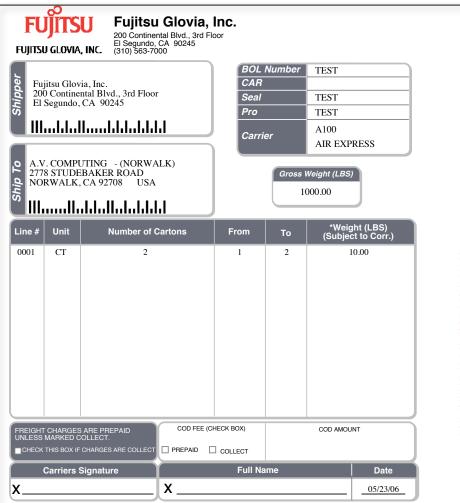
BILL OF LADING

The Bill of Lading, which denotes the actual product shipment, is for internal and shipper's use. Increasingly shippers require machine readable information. In this case the transformed document includes postal bar codes for address zip codes, plus 2D barcodes with shipping information that can be scanned, usually by a hand-held device.

Note that the transformed document itself is in landscape mode, and that it includes boiler-plate text not included in the incoming raw data. Additional text is easily added to transformed documents – it can be generic, or target-specific based on a value in the data. Also note that if the Bill of Lading is presented to the shipper electronically on a touch screen at a loading dock, it can also be possible to capture the signature electronically and attach it to the stored document in Transform Content Center.

BOL: TEST Ship To: A.V. COMPUTING – (M 2778 STUDEBAKER ROAD NORWALK, CA 92708		05/23/06 PAGE: 1 Ship Date: 05/05/06 Carrier: A100 AIR EXPRESS Car : Seal: TEST Pro : TEST Gross Wt: 1000.00 UM: EA
Line No of Cartons From	1 To Weight 2 10.00	UM CT

BILL OF LADING USING TRANSFORM







Shippin

STRAIGHT BILL OF LADING - SHORT FORM-ORIGINAL - Not Negotiable RECEIVED, subject to the National Motor Freight Classification, the ATA Hazardous Material Rules Tariff (ATA 111 Series) the Goods Milaege Guide (HHGB 105 Series), the carrier's tariffs, pricing schedules, terms, conditions and rules in effect on the date of issuance of this bill of lading, which will be provided to the shipper upon request, the property described above in apparent good order, except as noted (contents and conditions of contents of packages unknown), marked, consigned and destined as indicated above which said carrier (the word carrier being understood throughout this contact as meaning any person or corporation in possession of the property under the contract) agrees to carry to its usual place of delivery at said destination, if on its route, otherwise to deliver to another hereunder shall be subject to all the bill of lading terms and conditions in the governing classification on the date of shipment. Carrier shall in no event be liable for loss of profit, income, interest, attorney fees, or any special, incidental or consequential damages. Shipper hereby certifies that with all the terms and conditions in the bill of lading, governing tariffs, pricing schedules; rules, and classification, and the said terms and conditions are hereby agreed to by the shipper and accepted for himself and his assigns.

PURCHASE ORDER

Vendors appreciate well-formatted documents also. Here a transformed Purchase Order replicates the corporate image with company logo, address and colors.

Features such as logo and addresses can be maintained in a single location and referenced by the transformation projects, so if the company logo or address should happen to change, it need only be modified once, not separately in all projects. Similarly, multiple logos and addresses can be maintained, and the correct one selected by logic in the transformation project. Note also the bolded line items which makes the Purchase Order easier to read, reducing the chance of possible errors.

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2 BASIC-PC-REPAIR BASIC-PC-REPAIR EXT COMPUTER SYSTEM DES	ENDED SVC			USA/USA	EA		6.0000	50.0000	\$30	0.00
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End of Report ***							Total:		\$10,49	4.00

PURCHASE ORDER USING TRANSFORM

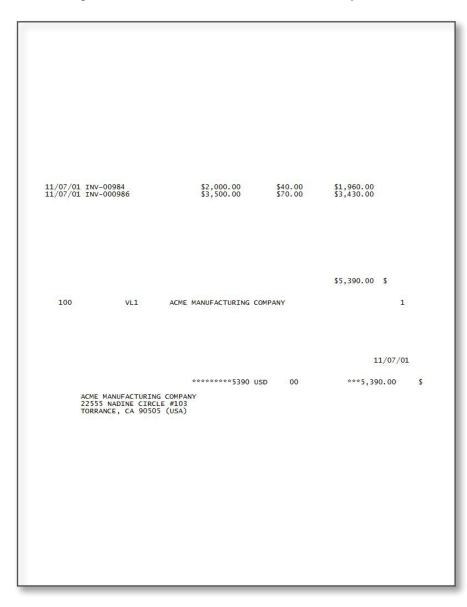
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100 VL1 A1-00-00 ACME MANUFACTURIN 1 Park Avenue Suite 200 New York, NY 10001 U 100 VL1 A1-00-00	NG COMPANY	PO Number Print Date Page Number Currency Terms Delivery Carrier PO Type	162 October 19, 2001 19:47 1 of 1 \$ 2% 10 DAYS, NET30 DESTINATION UNITED PARCEL SE	
Glovia International 2250 E. Imperial Hwy, Ste El Segundo, CA 90245	. 200 USA	Glovia Intern 2250 E. Impe El Segundo, G	ational rial Hwy, Ste. 200 CA 90245 USA	
Details Line Item	Rev UM Tax	Quantity	Net Unit Price	Extension
Del No 001 2 002 2 003 2 0002 BASIC-PC-REPA BASIC-PC-REPA COMPUTER SYST Del No 001 3	.0000 01/19/2001 .0000 11/19/2001 .0000 12/19/2001 IR EA IR EXTENDED SVC EM DESKTOP MODEL 1 - BAS	Funct Cen 6.00	\$50.00	WO/RP 9 \$300.00 WO/RP
Other Information Buyer: B, Al		Grand 1	Fotal:	\$10,494.00



AP CHECK

Vendors and employees need to be paid. Traditionally Accounts Payable Checks were designed to print on expensive pre-printed check forms. However, with Transform, that's no longer necessary when used with appropriate blank paper and bank-acceptable ink, and you no longer have to worry about running out of forms in the middle of a large check run. This cuts expense and waste for your business.

The transformed check presented here is based on a multi-part form with check stub, check and address sections, suitable for folding and mailing in a window envelope. Checks need to match legal and bank requirements, including the use of the MICR font for bank routing and account information, all of which can be done in Transform. Note also the use of company logo, address and colors, the use of multiple fonts and shading with rounded edges, watermarks, and machine readable postal bar code.

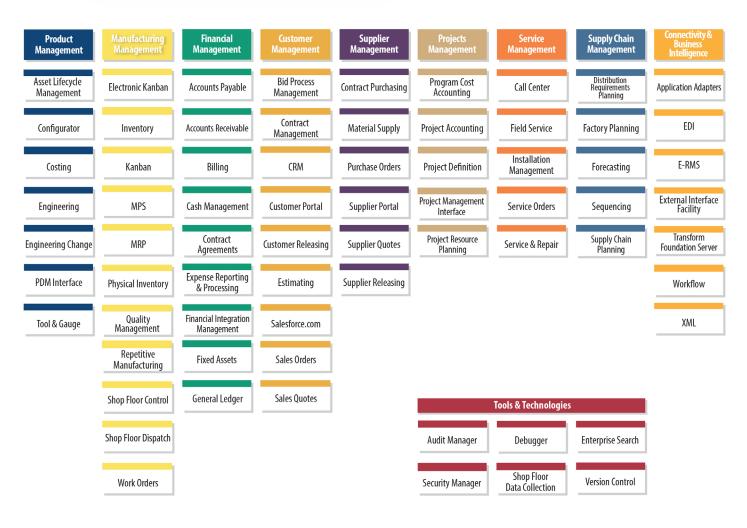


AP CHECK USING TRANSFORM

FUjitsu									
FUJITSU GLOVIA, INC.				AP Check					
Invoice Number	Date	Gross	Deductions	Amount Paid					
INV-00984 INV-000986	11/07/01 11/07/01	\$2,000,00 \$3,500,00	\$40.00 \$70.00	\$1,960.00 \$3,430.00					
Diffsu Glovia, Inc. $66-112$ 200 Continental Bivd., 3rd Floor 531 El Segundo, CA 90245 $11/07/01$ PAY TO THE ORDER OF <u>ACME MANUFACTURING COMPANY</u> PAY EXACTLY ****5.390.00									
NCFS, 1268 South West St. Chicago, IL 60601	NCFS, 1268 South West St. MO'Malley								
FUILTSU GLOVIA, INC. FUILTSU GLOVIA, INC.									

MODULE CHART - GLOVIA G2

Transform Foundation Server can transform your business and enhance your corporate presence. To see Transform and how it works as part of a complete GLOVIA G2 solution, call for a Fujitsu Glovia demo today.



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